# Understanding Financial Management: A Practical Guide Problems and Answers 

## Chapter 9 <br> Risk Analysis

### 9.1 Types of Risk in Capital Budgeting

1. Schweser Inc. is evaluating a new project. Based on experience, industry data, and economic indicators, a financial manager has estimated the project's possible returns and associated probabilities as follows:

| Return (\$) | $-10,000,000$ | 0 | $5,000,000$ | $12,000,000$ | $25,000,000$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Probability (\%) | 10 | 20 | 40 | 20 | 10 |

A. What is the expected return of the project?
B. What is the standard deviation of the return?
C. What is the coefficient of variation?
2. An analyst at Sinergo Inc. was asked to evaluate three project proposals. Based on symmetrical return distributions for each project, the analysts calculated the following expected values and standard deviations.

| Project | A | B | C |
| :--- | ---: | ---: | ---: |
| Expected value | $\$ 2,000,000$ | $\$ 500,000$ | $\$ 850,000$ |
| Standard deviation | 720,111 | 462,106 | 603,462 |

A. Which of these projects has the lowest absolute or total risk?
B. Which of these projects has the lowest relative risk?

### 9.2 Assessing Single-Project Risk

3. Primus Corporation operates in a fast-growing market. Management is considering buying new equipment, which would increase the firm's operational capacity and efficiency. The new equipment is expected to increase the firm's annual operating revenues by $\$ 1,200,000$, while increasing annual operating costs, excluding depreciation, by $\$ 600,000$ for each of the next six years. Net working capital is expected to increase by $\$ 50,000$ in year 0 and to be recovered at the end of year 6. The depreciable basis of the new equipment is $\$ 1,500,000$. The new equipment belongs in the 5 -year MACRS property class and has an expected salvage value of $\$ 100,000$ at the end of year 6. The firm's marginal tax rate is $40 \%$. Management is uncertain about its cost of capital for this normalrisk expansion project. Although the most likely estimate is $15.0 \%$, management believes the firm's cost of capital could be as low as $13.5 \%$ or as high as $16.5 \%$. What effect do
these assumptions involving the cost of capital have on the NPV and the decision involving the purchase of the new equipment?
4. An analyst at Orbit Company identified four key input variables to a project and developed the following NPVs.

| Change from <br> Most Likely Value | Net Present Value |  |  |  |
| :---: | :---: | ---: | ---: | :---: |
|  | Operating <br> Revenues | Operating <br> Costs | Discount <br> Rate | Salvage <br> Value |
| $-10 \%$ | $\$ 142,442$ | $\$ 192,595$ | $\$ 185,819$ | $\$ 159,452$ |
| Most Likely | 165,000 | 165,000 | 165,000 | 165,000 |
| $10 \%$ | 188,274 | 138,689 | 144,266 | 170,235 |

A. What is the NPV percentage change from the most likely scenario for each input variable?
B. For what input variable is the NPV most sensitive to changes?
5. Gymtech Corporation is evaluating a new product line. Over its 5 -year life, company analysts expect that the project will generate annual operating revenues of $\$ 12$ million with operating cost at $40 \%$ of revenues. Analysts call this the base-case scenario. Under the best-case scenario, there is a $20 \%$ chance that the new product will have higher sales than expected, generating $\$ 20$ million in annual operating revenues. Under the worst-case scenario, analysts estimate a $30 \%$ probability that the new product will generate annual revenues of $\$ 2$ million, despite an increase in marketing expenses, driving operating costs to $50 \%$ of operating revenues. Gymtech would buy $\$ 5$ million in new machinery for the project and fully depreciate the machinery over its 5 -year life using straight-line depreciation. Analysts expect the machinery to have a zero salvage value at the end of its 5 -year life. Gymtech's cost of capital is $12 \%$ and its marginal tax rate is $40 \%$.
A. What is the NPV of the project under each scenario?
B. What is the expected NPV of the project?
6. Riddick Inc. plans to introduce a new product. The company has estimated the project's cash flows under three scenarios:

| Scenario | Pessimistic | Most Likely | Optimistic |
| :--- | :---: | :---: | :---: |
| Probability | $20 \%$ | $60 \%$ | $20 \%$ |
| Project life | 4 years | 4 years | 4 years |
| Initial investment | $\$ 550,000$ | $\$ 500,000$ | $\$ 450,000$ |
| Salvage value | $\$ 0$ | 100,000 | $\$ 150,000$ |
| Annual operating revenues | $\$ 200,000$ | 420,000 | $\$ 600,000$ |
| Annual operating costs | $\$ 150,000$ | 200,000 | $\$ 280,000$ |

Riddick uses straight-line depreciation and assumes that the estimated and actual salvage value is the same. The firm's cost of capital is $12 \%$ and its marginal tax rate is $36 \%$.
A. What is the NPV of the project under each scenario?
B. What is the expected NPV of the project?
C. What is the standard deviation of the project's NPV and its coefficient of variation?
7. A manager calculated a project's initial investment and year-end cash flows under three different scenarios. The probability that the pessimistic and optimistic scenario will occur are $30 \%$ and $20 \%$, respectively. The company's cost of capital is $12 \%$.

| Scenario | Expected Year-End Cash Flows |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: |
|  | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}^{*}$ | $\mathbf{6}^{\boldsymbol{*}}$ |  |
|  | $-\$ 1,150,000$ | $\$ 220,000$ | $\$ 270,000$ | $\$ 300,000$ | $\$ 305,000$ | $\$ 200,000$ | $\$ 390,000$ |  |
| Most Likely | $-1,150,000$ | 250,000 | 310,000 | 320,000 | 330,000 | 220,000 | 450,000 |  |
| Optimistic | $-1,150,000$ | 285,000 | 334,000 | 344,000 | 350,000 | 270,000 | 480,000 |  |

* Year 6 includes both operating and terminal cash flows.
A. What is the project's NPV under each scenario?
B. What is the project's expected NPV?
C. What is the standard deviation of the project's NPV?
D. What is the project's coefficient of variation? If firm's $\mathrm{CV}_{\mathrm{NPV}}$ for average risk projects is between 0.5 and 0.7 , what is the project's riskiness (below average, average, above average)?


### 9.3 Assessing Market Risk

8. Private Investments Corporation (PIC), an all equity firm, is considering investing in two independent projects using pure-play betas. Project $X$ is a replacement project and has a beta of 1.25. Project Y is a new product investment and has higher beta of 1.80 because of its higher risk. The current rate on U.S. Treasury bills is $4 \%$ and the expected rate of return on the market is $8 \%$.
A. Using the CAPM, what are the required rates of return for Projects $X$ and $Y$ ?
B. If PIC has a debt-to-equity ratio of 0.25 and a marginal tax rate of $40 \%$, what are the unlevered betas for Projects X and Y ?
9. The financial manager at Calvert Inc. decided to use the CAPM to determine the discount rate for evaluating a new project. The beta of the new project is 1.8 and the expected riskfree rate is $6 \%$. Analysts differ in their forecasts of the expected return on the market, predicting $12 \%, 13 \%$, and $15 \%$. What is the project's required rate of return for each of the market return forecasts?
10. Tomkin Industries plan to establish a new division in the aluminum recycling business. Alumix, the only publicly-traded company in this business, has beta of 0.75 and debtequity ratio of 0.35 . The firm's marginal tax rate is $36 \%$. The expected risk-free rate and market return are $6 \%$ and $14 \%$, respectively. What discount rate should Tomkin use to evaluate this project?
11. First Western Corporation plans to expand its operations into a new line of business. The financial manager at First Western has identified three publicly-traded companies (South Company, West Company, and East Company) in similar lines of business as the new project. The table below summarizes their betas, debt-equity ratios, tax rates, and the weights assigned to them based on their degree of similarity to the proposed project. Using the pure-play method, what is the approximate unlevered beta of the new project?

| Company | Beta | Debt-equity <br> Ratio (\%) | Marginal Ta <br> Rate (\%) | Weight (\%) |
| :--- | :---: | :---: | :---: | :---: |
| South | 1.8 | 20 | 34 | 50 |
| West | 2.5 | 40 | 36 | 30 |
| East | 2.2 | 60 | 40 | 20 |

12. Investment Capital Holdings (ICH) identified three companies (OptionDeals, ClickStocks, and TradeWorld) in the online trading business as potential acquisition targets. The appropriate risk-free rate is $5.5 \%$. Analysts expect a market rate of return of $9 \%$.

| Company | OptionDeals | ClickStocks | TradeWorld |
| :--- | :---: | :---: | :---: |
| Beta | 2.8 | 2.1 | 1.9 |
| Expected return (\%) | 18.0 | 13.0 | 11.0 |

A. What is the required rate of return for each investment?
B. Which investments, if any, should IFC accept?

### 9.4 Adjusting for Risk

13. Seabrook Company, an all equity firm, is evaluating whether to invest in a project that is riskier than its average projects. The firm will factor in a risk premium of 2 percentage points above its cost of equity. The risk-free rate on U.S. T-bills is $5 \%$, the market risk premium is $6 \%$, and the firm's beta is 1.8 . The estimated net cash flows for the project follow.

| Expected Year-End Cash Flows |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| $-\$ 440,000$ | $\$ 150,000$ | $\$ 110,000$ | $\$ 140,000$ | $\$ 160,000$ | $\$ 130,000$ |

A. Using the CAPM method without adjusting for risk, should the firm accept the project?
B. Using the RADR method, should the firm accept the project?
14. When conducting NPV analysis, Saadi Corporation uses the risk-adjusted discount rate (RADR) method. The firm adds 2 percentage points to its cost of capital to adjust for high risk projects and subtracts 2 percentage points from its cost of capital to adjust for low risk projects. Which of the following independent projects, if any, should the firm accept if its cost of capital is $14 \%$ ?

|  | Project A | Project B | Project C |
| :--- | :---: | :---: | :---: |
| Risk | Average | High | Low |
| Life of the project | 8 years | 3 years | 5 years |
| Initial investment | $\$ 1,000,000$ | $\$ 500,000$ | $\$ 100,000$ |
| Annual cash flows | $\$ 250,000$ | $\$ 200,000$ | $\$ 40,000$ |

15. TSL Company had to discontinue production of one of its products because of environmental concerns. To make use of the vacated facility, TSL plans to introduce a new product, which it has recently developed at a cost of $\$ 200,000$. TSL could use either of two methods to produce the new product. Method A would require an initial investment of $\$ 1,250,000$ and would generate expected annual cash flows of $\$ 400,000$. Method B would require an initial investment of only $\$ 300,000$, but its high operating costs would result in annual cash flows of only $\$ 130,000$. TSL expects the new product to be marketable for five years. TSL's management believes this project has above average risk and decides to add 5 percentage points to the firm's cost of capital of $11 \%$ to compensate for the greater risk. Should TSL produce the new product and, if so, which method it should use?
16. The financial manager at Stella Inc. needs to identify an appropriate risk-adjusted discount rate for a new project. The risk-free rate is $6 \%$ and investors require an $8 \%$ risk premium as compensation for investing in the firm. Stella's beta is 1.2 and the new project's beta is 1.8. What is the appropriate risk-adjusted discount rate for the new project?
17. Lexon Corporation is evaluating an investment opportunity with the following characteristics:

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Cash flow | $-\$ 600,000$ | $\$ 150,000$ | $\$ 300,000$ | $\$ 400,000$ |
| Certainty equivalent factor | 1.00 | 0.95 | 0.85 | 0.75 |

Should Lexon adopt this project if the risk-free rate is 5.3 percent?
18. A firm is considering two independent projects of different risks: a less risky replacement project and a more risky new project. The risk-free rate is $4 \%$.
A. Using the certainty equivalent approach, what is the NPV of each project?
B. What is the accept/reject decision for each project?

| Expected Year-End Cash Flows (CFs) and Certainty Equivalent Factors (CEFs) |  |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Project | 0 | 1 | 2 | 3 | 4 | 5 |
| Expansion CF | $-\$ 700,000$ | $\$ 200,000$ | $\$ 220,000$ | $\$ 180,000$ | $\$ 190,000$ | $\$ 200,000$ |
| Expansion CEF | 1.00 | 0.98 | 0.96 | 0.94 | 0.92 | 0.90 |
| New product CF | $-\$ 380,000$ | $\$ 80,000$ | $\$ 90,000$ | $\$ 120,000$ | $\$ 120,000$ | $\$ 100,000$ |
| New product CEF | 1.03 | 0.95 | 0.90 | 0.85 | 0.80 | 0.75 |

19. Bridgewood Inc. is considering a project that requires initial investment of $\$ 1,000,000$ and is expected to generate $\$ 300,000$ in annual cash flows for five years. The project is more risky than the firm's average projects. The expected risk-free rate is $5 \%$ and the expected market risk premium is $8 \%$. The firm adds 3 percentage points to its cost of capital when evaluating projects of above-average risk. Analysts estimate the certainty equivalent factors as follows: Year $1=0.90$, Year $2=0.80$, Year $3=0.70$, Year $4=0.60$, and Year 5 $=0.50$.
A. What is the NPV $V_{\text {RADR }}$ ?
B. What is the NPV $V_{C E}$ ?
C. Should Bridgewood accept the project?

## Answers

1A. The expected return of the project, which is the weighted average of the possible returns, is calculated in millions as:

$$
\begin{aligned}
E(X)=\sum_{i=1}^{n} p_{i} x_{i} & =(0.10)(-\$ 10)+(0.20)(\$ 0)+(0.40)(\$ 5)+(0.20)(\$ 12)+(0.10)(\$ 25) \\
& =-\$ 1+\$ 0+\$ 2+\$ 2.4+\$ 2.5=\$ 5.9 \text { million }
\end{aligned}
$$

1B. The standard deviation of the expected return is calculated in millions as:

$$
\begin{aligned}
\sigma & =\sqrt{\sum_{i=1}^{n} p_{i}\left[X_{i}-E(X)\right]^{2}} \\
& =\sqrt{0.10(-\$ 10.0-\$ 5.9)^{2}+0.20(\$ 0)+0.40(\$ 5.0-5.9)^{2}+0.20(\$ 12.0-\$ 5.9)^{2}+0.10(\$ 25.0-5.9)^{2}} \\
& =\sqrt{25.281+\$ 0+\$ 0.324+\$ 7.442+\$ 36.481}=\sqrt{\$ 69.528}=\$ 8.338 \text { million }
\end{aligned}
$$

1C. The coefficient of variation is calculated in millions as:

$$
C V=\frac{\sigma}{E(X)}=\frac{\$ 8.339}{\$ 5.900}=1.413
$$

2A. Standard deviation is a measure of absolute or total risk. Thus, Project $B$ has the lowest absolute risk because it has the lowest standard deviation.
2B. Coefficient of variation is a measure of relative risk. $C V=\frac{\sigma}{E(X)}$
Project A: $\$ 720,111 / \$ 2,000,000=0.360$
Project B: $\$ 462,106 / \$ 500,000=0.924$
Project C: $\$ 603,462 / \$ 850,000=0.710$
Project A has the lowest relative risk, which means that it exposes the company to the lowest risk per unit of return.
3. The incremental cash flows of the new equipment are as follows:

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{5}$ | $\mathbf{6}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Investment in: |  |  |  |  |  |  |  |
| Equipment | $(1,500,000)$ |  |  |  |  |  |  |
| Net working <br> capital (NWC) | $(50,000)$ |  |  |  |  |  |  |
| Operating <br> revenues |  | $1,200,000$ | $1,200,000$ | $1,200,000$ | $1,200,000$ | $1,200,000$ | $1,200,000$ |
| - Operating costs |  | 600,000 | 600,000 | 600,000 | 600,000 | 600,000 | 600,000 |
| - Depreciation* |  | 300,000 | 480,000 | 288,000 | 172,800 | 172,800 | 86,400 |
| Taxable income |  | 300,000 | 120,000 | 312,000 | 427,200 | 427,200 | 513,600 |
| - Taxes (40\%) |  | 120,000 | 48,000 | 124,800 | 170,880 | 170,880 | 205,440 |
| Net income |  | 180,000 | 72,000 | 187,200 | 256,320 | 256,320 | 308,160 |
| + Depreciation |  | 300,000 | 480,000 | 288,000 | 172,800 | 172,800 | 86,400 |
| Operating cash <br> flows |  | 480,000 | 552,000 | 475,200 | 429,120 | 429,120 | 394,560 |
| Salvage value |  |  |  |  |  |  |  |
| Tax on salvage <br> value (40\%) |  |  |  |  |  |  | $(40,000)$ |
| Recovery of <br> NWC |  |  |  |  |  |  | 50,000 |
| Net cash flows | $(1,550,000)$ | 480,000 | 552,000 | 475,200 | 429,120 | 429,120 | 504,560 |

*Depreciation rates (rounded) using MACRS for 5 -year property are: Year $1=20.00 \%$, Year $2=32.00 \%$, Year $3=19.20 \%$, Year $4=11.52 \%$, Year $5=11.52 \%$, and Year $6=5.76 \%$.

Given these incremental cash flows the NPV is $\$ 348,826.32$ at a cost of capital of $13.5 \%$, $\$ 274,068.77$ at $15.0 \%$, and $\$ 204,003.04$ at $16.5 \%$. For each cost of capital, the decision should be to invest in the new equipment because the NPV is positive. If the cost of capital exceeds the project's IRR of $21.49 \%$, management should reject the project because its NPV becomes negative.

4A. The following table shows the NPV percentage change from the most likely scenario for each input variable:

| Net Present Value \% Change |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Change from <br> Most Likely Value | Change in NPV (\%) |  |  |  |
|  | Operating <br> Revenues | Operating <br> Costs | Discount <br> Rate | Salvage <br> Value |
| $-10 \%$ | -13.67 | 16.72 | 12.62 | -3.36 |
| Most Likely | -- | -- | -- | -- |
| $10 \%$ | 14.11 | -15.95 | -12.57 | 3.17 |

4B. The NPV is most sensitive to changes in the operating costs variable because the range of the percentage changes $32.67 \%$, from $-15.95 \%$ to $15.72 \%$, is the greatest of the four variables.

5A. The following table shows the cash flows for each scenario.

| Scenario Analysis | Base-case | Best-case | Worst-case |
| :--- | ---: | ---: | ---: |
| Year 0: |  |  |  |
| Initial cash outflow | $\$ 5,000,000$ | $\$ 5,000,000$ | $\$ 5,000,000$ |
| Years 1 - 5: |  |  |  |
| Operating revenues | $12,000,000$ | $20,000,000$ | $2,000,000$ |
| - Operating cost | $4,800,000$ | $8,000,000$ | $1,000,000$ |
| - Depreciation | $1,000,000$ | $1,000,000$ | $1,000,000$ |
| Taxable income | $6,200,000$ | $11,000,000$ | 0 |
| - Taxes (40\%) | $2,480,000$ | $4,400,000$ | 0 |
| Net income | $3,720,000$ | $6,600,000$ | 0 |
| + Depreciation | $1,000,000$ | $1,000,000$ | $1,000,000$ |
| Cash flows | $4,720,000$ | $7,600,000$ | $1,000,000$ |

The NPV of the project under each scenario is:
Base-case: NPV $=\sum_{t=1}^{5} \frac{\$ 4,720,000}{(1.12)^{t}}-\$ 5,000,000=\$ 12,014,544$

Best-case: NPV $=\sum_{t=1}^{n} \frac{\$ 7,600,000}{(1.12)^{t}}-\$ 5,000,000=\$ 22,396,299$
Worst-case: NPV $=\sum_{t=1}^{5} \frac{\$ 1,000,000}{(1.12)^{t}}-\$ 5,000,000=-\$ 1,395,224$
5B. The expected NPV of the project is:

$$
\begin{aligned}
& (\$ 12,014,544)(0.5)+(\$ 22,396,299)(0.2)+(-\$ 1,395,224)(0.3) \\
& =\$ 6,007,272+\$ 4,479,260-\$ 418,567=\$ 10,067,965
\end{aligned}
$$

6 A . The NPV of the project under each scenario is:
Pessimistic scenario

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Initial Investment | $-\$ 550,000$ |  |  |  |  |
| Operating revenues |  | $\$ 200,000$ | $\$ 200,000$ | $\$ 200,000$ | $\$ 200,000$ |
| - Operating costs |  | 150,000 | 150,000 | 150,000 | 150,000 |
| - Depreciation |  | 137,500 | 137,500 | 137,500 | 137,500 |
| Taxable Income |  | $-87,500$ | $-87,500$ | $-87,500$ | $-87,500$ |
| + Tax refund (36\%) |  | 31,500 | 31,500 | 31,500 | 31,500 |
| Net Income |  | $-56,000$ | $-56,000$ | $-56,000$ | $-56,000$ |
| + Depreciation |  | 137,500 | 137,500 | 137,500 | 137,500 |
| + Salvage value |  |  |  |  | 0 |
| Net cash flows | $-550,000$ | 81,500 | 81,500 | 81,500 | 81,500 |
| PV of net cash flows | $-550,000$ | 72,768 | 64,971 | 58,010 | 51,795 |
| NPV | $-\$ 302,456$ |  |  |  |  |

## Most likely scenario

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ |  |
| :--- | :--- | ---: | ---: | ---: | ---: | :---: |
| Initial investment | $-\$ 500,000$ |  |  |  |  |  |
| Operating revenues |  | $\$ 420,000$ | $\$ 420,000$ | 420,000 | $\$ 420,000$ |  |
| - Operating costs |  | 200,000 | 200,000 | 200,000 | 200,000 |  |
| - Depreciation |  | 100,000 | 100,000 | 100,000 | 100,000 |  |
| Taxable income |  | 120,000 | 120,000 | 120,000 | 120,000 |  |
| - Taxes (36\%) |  | 43,200 | 43,200 | 43,200 | 43,200 |  |
| Net income |  | 76,800 | 76,800 | 76,800 | 76,800 |  |
| + Depreciation |  | 100,000 | 100,000 | 100,000 | 100,000 |  |
| + Salvage value |  |  |  |  | 100,000 |  |
| Net cash flows | $-500,000$ | 176,800 | 176,800 | 176,800 | 276,800 |  |
| PV of net cash flows | $-500,000$ | 157,857 | 140,944 | 125,843 | 175,911 |  |
| NPV | $\$ 100,555$ |  |  |  |  |  |

## Optimistic scenario

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :---: |
| Initial investment | $-\$ 450,000$ |  |  |  |  |  |
| Operating revenues |  | $\$ 600,000$ | $\$ 600,000$ | $\$ 600,000$ | $\$ 600,000$ |  |
| - Operating costs |  | 280,000 | 280,000 | 280,000 | 280,000 |  |
| - Depreciation |  | 75,000 | 75,000 | 75,000 | 75,000 |  |
| Taxable income |  | 245,000 | 245,000 | 245,000 | 245,000 |  |
| - Taxes (36\%) |  | 88,200 | 88,200 | 88,200 | 88,200 |  |
| Net income |  | 156,800 | 156,800 | 156,800 | 156,800 |  |
| + Depreciation |  | 75,000 | 75,000 | 75,000 | 75,000 |  |
| + Salvage value |  |  |  |  | 150,000 |  |
| Net cash flows | $-450,000$ | 231,800 | 231,800 | 231,800 | 381,800 |  |
| PV of net cash flows | $-450,000$ | 206,964 | 184,790 | 164,991 | 242,641 |  |
| NPV | $\$ 349,385$ |  |  |  |  |  |

6B. The project's expected NPV is:

$$
\begin{aligned}
E V & \left.=\sum_{i=1}^{n} p_{i} X_{i}=0.2(-\$ 302,456)\right)+0.6(\$ 100,555)+0.2(\$ 349,385) \\
& =-\$ 60,491+\$ 60,333+69,877=\$ 69,719
\end{aligned}
$$

6C. The project's standard deviation is:

$$
\begin{aligned}
\sigma & =\sqrt{\sum_{i=1}^{n} \mathrm{p}_{\mathrm{i}}\left[\mathrm{X}_{i}-\mathrm{E}(\mathrm{X})\right]^{2}} \\
& =\sqrt{0.2(-\$ 302,456-\$ 69,719)^{2}+0.6(\$ 100,555-\$ 69,719)^{2}+0.2(\$ 349,385-\$ 69,719)^{2}} \\
& =\$ 209,561
\end{aligned}
$$

The project's coefficient of variation is: $\mathrm{CV}=\frac{\sigma}{\mathrm{E}(\mathrm{X})}=\frac{\$ 209,561}{\$ 69,719}=3.01$

7A. The NPVs under the pessimistic, most likely, and optimistic scenarios are \$-19,980.48, $\$ 110,652.95$, and $\$ 234,398.96$, respectively.

7B. The sum of the probability distribution of NPVs yields an expected NPV of $\$ 96,239$.

| Scenario | NPV <br> @ 12\% | Scenario <br> Probabilities | Distribution <br> of NPVs <br> (rounded) |
| :--- | :---: | :---: | :---: |
| Pessimistic | $-\$ 19,890$ | 0.3 | $-\$ 5,967$ |
| Most Likely | 110,653 | 0.5 | 55,326 |
| Optimistic | 234,399 | 0.2 | 46,880 |
| Total |  | 1.0 | 96,239 |
| Expected NPV | $\$ 96,239$ |  |  |

7C. The standard deviation of the NPVs is $\$ 89,259.75$.

$$
\begin{aligned}
\sigma_{N P V} & =\sqrt{\sum_{t=1}^{n} P_{i}\left[N P V_{i}-E(N P V)\right]^{2}} \\
& =\sqrt{0.3(-\$ 19,890-\$ 96,239)^{2}+0.5(\$ 110,653-\$ 96,239)^{2}+0.2(\$ 234,399-\$ 96,239)^{2}} \\
& =\$ 89,259.75
\end{aligned}
$$

7D. The project's coefficient of variation is:

$$
C V_{\mathrm{NPV}}=\frac{\sigma_{\mathrm{NPV}}}{E(\mathrm{NPV})}=\frac{\$ 89,260}{\$ 96,239}=0.93
$$

The project's riskiness is above average because its coefficient of variation of 0.93 is higher than the firm's $C V_{N P V}$ for average-risk projects.

8A. Using the CAPM, the required rate of return for each project is:
Project $X$ : $k_{x}=4 \%+1.25(8 \%-4 \%)=9.0 \%$
Project $\mathrm{Y}: \mathrm{k}_{Y}=4 \%+1.8(8 \%-4 \%)=11.2 \%$
8B. With a debt-to-equity ratio of 0.25 , the unlevered betas for Projects $X$ and $Y$ are 1.09 and 1.57.

$$
\begin{aligned}
& \beta_{U X}=\frac{1.25}{1+(1-0.40)(0.25)}=\frac{1.25}{1.15}=1.09 \\
& \beta_{U Y}=\frac{1.80}{1+(1-0.40)(0.25)}=\frac{1.80}{1.15}=1.57
\end{aligned}
$$

9. $k_{i}=R_{f}+\beta_{i}\left(R_{m}-R_{f}\right)$
$R_{m}=12 \% \quad \Rightarrow \quad k=6 \%+1.8(12 \%-6 \%)=16.8 \%$
$R_{m}=13 \% \quad \Rightarrow \quad k=6 \%+1.8(13 \%-6 \%)=18.6 \%$
$R_{m}=15 \% \quad \Rightarrow \quad k=6 \%+1.8(15 \%-6 \%)=22.2 \%$
10. Calculate the pure-play beta and plug it into the CAPM equation:

$$
\begin{aligned}
& \beta_{u}=\frac{\beta_{p p}}{1+\left(1-T_{p p}\right) \frac{D_{p p}}{E_{p p}}}=\frac{0.75}{1+(1-0.36)(0.35)}=0.61 \\
& k_{i}=R_{f}+\beta_{i}\left(R_{m}-R_{f}\right)=6 \%+0.61(14 \%-6 \%)=10.88 \%
\end{aligned}
$$

11. The approximate unlevered beta of the new project is the weighted average of unlevered betas of comparable firms: $\sum_{i=1}^{n} p_{i} \beta_{U_{i}}$ where $\beta_{u}=\frac{\beta_{p p}}{1+\left(1-T_{p p}\right) \frac{D_{p p}}{E_{p p}}}$
Approximate unlevered beta
$=0.50\left(\frac{1.8}{1+(1-0.34)(0.20)}\right)+0.30\left(\frac{2.5}{1+(1-0.36)(0.40)}\right)+0.20\left(\frac{2.2}{1+(1-0.40)(0.60)}\right)$
$=0.80+0.60+0.32=1.72$
12A. Using the CAPM, the required rates of return are:
$k_{i}=R_{f}+\beta_{i}\left(R_{m}-R_{f}\right)$
OptionDeals: $5.5 \%+(2.8)(9 \%-5.5 \%)=15.30 \%$
ClickStocks: $5.5 \%+(2.1)(9 \%-5.5 \%)=12.85 \%$
TradeWorld: $5.5 \%+(1.9)(9 \%-5.5 \%)=12.15 \%$
12B. IFC should accept investments whose expected returns exceed their required returns.
OptionDeals: $18.00 \%$ > 15.30\% Accept
ClickStocks: $13.00 \%$ > 12.85\% Accept
TradeWorld: $11.00 \%<12.15 \%$ Reject
13A. Using the CAPM, the firm's unadjusted discount rate is: $k=5 \%+1.8(6 \%)=15.80 \%$. With a discount rate of $15.80 \%$, the project's NPV of $\$ 13,131.50$ and IRR of $17.06 \%$ make the project acceptable.

13B. To account for the added risk of the project, the firm must add a 2 percentage point risk premium to the unadjusted discount rate: RADR $=15.80 \%+2.00 \%=17.80 \%$. The NPV and IRR using the RADR of $17.80 \%$ are $-\$ 7,357.39$ and $17.06 \%$, respectively. Thus, the firm should not accept the project. The IRR is the same for the unadjusted and riskadjusted methods because the cash flows do not change.
14. Use the risk-adjusted discount rate in calculating the NPV of each project.

$$
\begin{aligned}
\text { NPV }_{A}= & \frac{\$ 250,000}{(1+0.14)^{1}}+\frac{\$ 250,000}{(1+0.14)^{2}}+\frac{\$ 250,000}{(1+0.14)^{3}}+\frac{\$ 250,000}{(1+0.14)^{4}}+\frac{\$ 250,000}{(1+0.14)^{5}}+\frac{\$ 250,000}{(1+0.14)^{6}} \\
& +\frac{\$ 250,000}{(1+0.14)^{7}}+\frac{\$ 250,000}{(1+0.14)^{8}}-\$ 1,000,000=\$ 159,716
\end{aligned}
$$

$$
\begin{aligned}
\text { NPV }_{B} & =\frac{\$ 200,000}{(1+0.16)^{1}}+\frac{\$ 200,000}{(1+0.16)^{2}}+\frac{\$ 200,000}{(1+0.16)^{3}}-\$ 500,000=-\$ 50,822 \\
\text { NPV }_{C} & =\frac{\$ 40,000}{(1+0.12)^{1}}+\frac{\$ 40,000}{(1+0.12)^{2}}+\frac{\$ 40,000}{(1+0.12)^{3}}+\frac{\$ 40,000}{(1+0.12)^{4}}+\frac{\$ 40,000}{(1+0.12)^{5}}-\$ 100,000 \\
& =\$ 44,191
\end{aligned}
$$

The firm should accept Projects A and C because they have positive NPVs based on riskadjusted discount rates.
15. The R\&D cost associated with developing the new fertilizer is a sunk cost and is not reflected in the analysis of the two mutually exclusive projects. The risk-adjusted NPV for each project are:

$$
\begin{aligned}
& \text { NPV }_{A}=\frac{\$ 400,000}{(1+0.16)^{1}}+\frac{\$ 400,000}{(1+0.16)^{2}}+\frac{\$ 400,000}{(1+0.16)^{3}}+\frac{\$ 400,000}{(1+0.16)^{4}}+\frac{\$ 400,000}{(1+0.16)^{5}}-\$ 1,250,000=\$ 59,717 \\
& N P V_{B}=\frac{\$ 130,000}{(1+0.16)^{1}}+\frac{\$ 130,000}{(1+0.16)^{2}}+\frac{\$ 130,000}{(1+0.16)^{3}}+\frac{\$ 130,000}{(1+0.16)^{4}}+\frac{\$ 130,000}{(1+0.16)^{5}}-\$ 300,000=\$ 125,658
\end{aligned}
$$

The positive NPV of each alternative method suggests that TSL should undertake the new project because it compensates for its risk. TSL should use Method B to produce the new product because it is expected to add more in value to the firm due to its higher NPV.
16. Using the CAPM equation, determine the required rate of return on the market and use it to calculate the appropriate risk-adjusted discount rate for the new project.
$k_{i}=R_{f}+\beta_{i}\left(R_{m}-R_{f}\right)$
$14 \%=6 \%+1.2\left(R_{m}-6 \%\right) \Rightarrow R_{m}=12.67 \%$
$k^{*}=6 \%+1.8(12.67 \%-6 \%) \Rightarrow k^{*}=18.01 \%$
17. The NPV of the project using the certainty equivalent method is.

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ |
| :--- | :---: | :---: | :---: | :---: |
| Cash flows | $-\$ 600,000$ | $\$ 150,000$ | $\$ 300,000$ | 400,000 |
| CE factor | 1.00 | 0.95 | 0.85 | 0.75 |
| Risk-adjusted CFs | $(\$ 600,000)$ | $\$ 142,500$ | $\$ 255,000$ | $\$ 300,000$ |
| PV of risk-adjusted CFs | $(\$ 600,000)$ | $\$ 135,328$ | $\$ 229,976$ | $\$ 256,943$ |
| NPV $_{\text {CE }}$ | $\$ 22,247$ |  |  |  |

Lexon should adopt this project because it compensates for its risk as shown by the positive NPV ${ }_{\text {CE }}$ of $\$ 22,247$.

18 A . The $\mathrm{NPV}_{\text {CE }}$ for the replacement project is:

$$
\begin{aligned}
N P V_{C E}= & \sum_{\mathrm{t}=1}^{\mathrm{n}} \frac{\alpha_{\mathrm{t}} \mathrm{CF} F_{\mathrm{t}}}{\left(1+\mathrm{R}_{\mathrm{f}}\right)^{\mathrm{t}}}+\alpha_{0} \mathrm{I}_{0}= \\
= & \frac{0.98(\$ 200,000)}{(1+0.04)^{1}}+\frac{0.96(\$ 220,000)}{(1+0.04)^{2}}+\frac{0.94(\$ 180,000)}{(1+0.04)^{3}}+\frac{0.92(\$ 190,000)}{(1+0.04)^{4}}+\frac{0.90(\$ 200,000)}{(1+0.04)^{5}} \\
& -1.00(\$ 700,000) \\
= & \$ 188,462+\$ 195,266+\$ 150,418+\$ 149,420+\$ 147,947-\$ 700,000=\$ 131,513
\end{aligned}
$$

The NPV ${ }_{\text {CE }}$ for the new project is:

$$
\begin{aligned}
N P V_{C E}= & \sum_{\mathrm{t}=1}^{\mathrm{n}} \frac{\alpha_{\mathrm{t}} C F_{\mathrm{t}}}{\left(1+\mathrm{R}_{\mathrm{f}}\right)^{t}}+\alpha_{0} I_{0}= \\
= & \frac{0.95(\$ 80,000)}{(1+0.04)^{1}}+\frac{0.90(\$ 90,000)}{(1+0.04)^{2}}+\frac{0.85(\$ 120,000)}{(1+0.04)^{3}}+\frac{0.80(\$ 120,000)}{(1+0.04)^{4}}+\frac{0.75(\$ 100,000)}{(1+0.04)^{5}} \\
& -1.03(\$ 380,000) \\
= & \$ 73,077+\$ 74,889+\$ 90,678+\$ 82,061+\$ 61,645-\$ 391,400=-\$ 9,050
\end{aligned}
$$

18B. The firm should accept the replacement project because the $N P V_{C E}$ of $\$ 131,513$ is positive and adds value but reject the new project because the NPV $V_{\text {CE }}$ of $-\$ 9,050$ is negative and reduces value.

19A. The risk-adjusted discount rate is:

$$
k^{*}=R_{t}+R_{1}+R_{2} \Rightarrow \quad k^{*}=5 \%+8 \%+3 \%=16 \%
$$

The NPV RADR is:

$$
\begin{aligned}
\mathrm{NPV}_{\text {RADR }} & =\sum_{\mathrm{t}=1}^{\mathrm{n}} \frac{C F_{\mathrm{t}}}{\left(1+\mathrm{k}^{*}\right)^{\mathrm{t}}}-I_{0} \\
& =\frac{\$ 300,000}{(1+0.16)^{1}}+\frac{\$ 300,000}{(1+0.16)^{2}}+\frac{\$ 300,000}{(1+0.16)^{3}}+\frac{\$ 300,000}{(1+0.16)^{4}}+\frac{\$ 300,000}{(1+0.16)^{5}}-\$ 1,000,000 \\
& =-\$ 17,712
\end{aligned}
$$

19B. Using the risk-free rate as the discount rate, the $\mathrm{NPV}_{\text {CE }}$ is:

$$
\begin{aligned}
N P V_{C E}= & \sum_{\mathrm{t}=1}^{\mathrm{n}} \frac{\alpha_{\mathrm{t}} \mathrm{CF} \mathrm{t}_{\mathrm{t}}}{\left(1+\mathrm{R}_{\mathrm{f}}\right)^{\mathrm{t}}}+\alpha_{0} \mathrm{I}_{0}= \\
= & \frac{0.90(\$ 300,000)}{(1+0.05)^{1}}+\frac{0.80(\$ 300,000)}{(1+0.05)^{2}}+\frac{0.70(\$ 300,000)}{(1+0.05)^{3}}+\frac{0.60(\$ 300,000)}{(1+0.05)^{4}}+\frac{0.50(\$ 300,000)}{(1+0.05)^{5}} \\
& -\$ 1,000,000 \\
= & \$ 257,143+\$ 217,687+\$ 181,406+\$ 148,086+\$ 117,529-\$ 1,000,000 \\
= & -\$ 78,149
\end{aligned}
$$

19C. Bridgewood should reject the project because the NPV RADR and NPV $_{\text {CE }}$ are both negative. Thus, accepting the project would destroy wealth.

