## Understanding Financial Management: A Practical Guide Problems and Answers

## Chapter 7

## Capital Investments and Cash Flow Analysis

### 7.4. Guidelines for Estimating Project Cash Flows

1. Montvale Manufacturing Company is expanding its operations. As a result, analysts expect that during the first year of expansion, the firm's accounts receivable will increase by $\$ 15$ million, inventory levels by $\$ 28$ million, accounts payable by $\$ 20$ million, and wages payable by $\$ 4$ million.
A. How did the expansion affect Montvale's net operating working capital (NOWC) during the first year of its expansion?
B. Did the change in NOWC result in a cash inflow or a cash outflow?
2. A retail store chain is considering expanding into a new neighborhood. For the new store, the firm would pay rent of $\$ 120,000$ per year. Inventory would increase by $\$ 250,000$, while accounts payable would grow by $\$ 150,000$ and accruals by $\$ 50,000$. What is the impact of this project on the firm's net operating working capital?
3. Solar Products Inc. plans to increase its manufacturing facilities at a cost of $\$ 75$ million. Net operating working capital would increase by $\$ 5$ million. The firm will have to pay flotation costs of $\$ 4$ million in order to raise $\$ 75$ million in new debt to fund the project.
A. What type of project is this?
B. What costs are relevant?
4. Rockville Enterprises plans to sell and old warehouse and build a larger, more efficient warehouse at a cost of $\$ 40$ million. A year ago, the company paid architects $\$ 500,000$ to design the new warehouse. Analysts estimate that the new warehouse can reduce operating costs by $\$ 1$ million per year.
A. What type of project is this?
B. What costs are relevant?
5. Sector 9 Inc. is considering investing $\$ 50$ million to develop a line of digital cameras. Because these cameras easily connect to the firm's existing line of printers, management believes that printer revenues will increase by $\$ 6$ million per year. Should the increase in printer revenue be included in the cash flow estimation?
6. Trevor Corporation pays a transportation company $\$ 400,000$ per year for air delivery of its microcomputers. Concurrently, Trevor Corp. rents out its fleet of trucks to Seldom Inc. for $\$ 220,000$ per year. Trevor Corp is considering ending the contract with Seldom Inc. in order to use the truck fleet to distribute its line of micro-computers on its own. Trevor Corp. would have to spend $\$ 15,000$ per year to pay for additional general, selling and administrative expenses. Furthermore, Trevor Corp's accounts receivable and accounts payable would increase by $\$ 33,000$ and $\$ 20,000$, respectively. If the firm undertakes this
project, which of these cash flows are outflows and inflows if the firm undertakes this project?

### 7.5 Cash Flow Components

7. Silica Corporation, an established firm in the semiconductor industry, spent $\$ 15$ million on developing a new chip. Production of the chip requires new equipment at the cost of $\$ 20$ million. In addition, shipping, installation and modification costs of the equipment are $\$ 50,000, \$ 30,000$, and $\$ 80,000$, respectively. What is the depreciable basis of the new equipment?
8. The following information applies to a computer system purchased by Astra Company on January 1, 2007, and disposed of on January 2, 2012.

- Cost of microcomputer
- Delivery and installation
- Estimated salvage value
- Estimated useful life
- MACRS property class
\$79,000
\$ 1,000
\$ 8,000
6 years
5 years
A. What is the depreciable basis for this 5 -year property class?
B. What is the MACRS depreciation schedule for this 5 -year property class?

9. Portman Corporation purchased new cutting equipment on the first day of the year for $\$ 100,000$. The expected life of the equipment is 8 years and its expected salvage value is $\$ 11,000$. Portman's marginal tax rate is $40 \%$. What is the annual depreciation tax shield of the new equipment assuming Portman uses straight-line depreciation?
10. Arte Inc., an animation studio, bought a new computer system for $\$ 90,000$ and paid an additional $\$ 7,000$ for shipping and installation. The system has an estimated useful life of 7 years with estimated salvage value of $\$ 8,000$. The firm uses 5 -year MACRS to depreciate this asset.
A. What is the depreciable basis of the new computer system?
B. What is the depreciation expense for each year?
11. GTL Corporation is considering expansion into a new market segment. During the first year of operation, the company expects the new product line to increase its revenues by $\$ 20$ million and operating expenses by $\$ 14$ million. The cost of the equipment, which is classified as a 7 -year asset under MACRS, required for this project is $\$ 12$ million. The company will use a note payable with $8 \%$ annual interest rate to finance the acquisition. GTL's marginal tax rate is $40 \%$. What are the operating cash flows during the first year of this project?
12. Harvest Farms wants to expand its operations. The equipment needed for this purpose sells for $\$ 120,000$ including shipping costs. The equipment has an expected life of 10 years with zero salvage value, and the firm uses the straight-line depreciation method. Harvest Farms plans to place the production into a building it owns but is currently unused. Nonetheless, the firm recently received an offer from a local firm to rent this building for $\$ 40,000$ per year. Harvest Farms expects annual revenue of $\$ 420,000$ and operating
expense excluding depreciation of $\$ 310,000$. The firm falls into the $40 \%$ tax bracket. What are the annual operating cash flows associated with this project?
13. Wheaton Industries plans to replace an old machine with a new more efficient machine with a greater production capacity. The depreciable basis of the new machine is $\$ 100,000$. The old machine was put into service 4 years ago, at which time its depreciable basis was $\$ 80,000$. Both the old and new machines are in the 7 -year asset class under MACRS. An analyst estimates that acquiring the new machine will result in the following revenues, operating costs, and depreciation. For simplicity, assume that the changes in revenues and expenses are the same each year and that the firm's marginal tax rate is 40\%.

|  | With New Machine | With Old Machine | Incremental Change |
| :---: | :---: | :---: | :---: |
| Sales revenue | $\$ 160,000$ | $\$ 125,000$ | $\$ 35,000$ |
| Operating costs | 75,000 | 65,000 | $-10,000$ |
| Depreciation |  |  |  |
| Year 1 | 14,290 | 7,144 | 7,146 |
| Year 2 | 24,490 | 7,144 | 17,346 |
| Year 3 | 17,490 | 7,144 | 10,346 |
| Year 4 | 12,490 | 3,560 | 8,930 |
| Year 5 | 8,930 | 0 | 8,930 |
| Year 6 | 8,930 | 0 | 8,930 |
| Year 7 | 8,930 | 0 | 8,930 |
| Year 8 | 4,450 | 0 | 4,450 |

What are the changes in operating cash flows (OCF) for years 1 through 8 ?
14. $\mathrm{P} \& H$ Corporation is assessing the terminal value of a new production line. The company expects to sell the line in 10 years for its book value of $\$ 25,000$. In addition, $\mathrm{P} \& \mathrm{H}$ expects to recover the net operating working capital (NOWC) of $\$ 20,000$. P\&H's marginal tax rate is $40 \%$. What is the terminal cash flow of the project?
15. Analogy Inc. is going to sell a machine that has a book value of $\$ 22,000$ and a market value of $\$ 25,000$. It will cost $\$ 500$ to remove the machine and the marginal tax rate is $40 \%$. The company expects to recover the entire $\$ 1,500$ in net operating working capital (NOWC) that it incurred when firm bought the machine.
A. What is the after-tax net salvage value of the machine?
B. What are the terminal cash flows?

## Tax Effects of Selling Depreciable Assets

16. KMC Corporation just sold equipment it had purchased 8 years ago for $\$ 40,000$. On KMC's books, the asset had a value of $\$ 35,000$. The firm's marginal tax rate is $40 \%$. How should KMC treat this sale?
17. Sunco Inc. terminated production of an unsuccessful product. The firm sold the equipment used in the production for $\$ 22,000$ while its book value was $\$ 30,000$. The firm did not have any other Section 1231 transactions. If the firm's marginal tax rate is $40 \%$, what is the impact of the disposal on Sunco's tax liability?
18. Brilla Corporation closed its diamond cutting division. Since demand for quality diamond cutting machines currently exceeds supply, Brilla sold its cutting machine for $\$ 525,000$ although it had purchased it for $\$ 500,000$ two years ago. The firm used 5 -year MACRS depreciation and has a tax rate of $40 \%$ on both ordinary and capital gains. What is the tax effect of the transaction?
19. Riddick Services bought a machine with a 7-year recovery period on April 1, 2007, for $\$ 25,000$ and sold it three years later. The firm's marginal tax rate is $40 \%$. The firm has no other Section 1231 gains or losses during the current year or Section 1231 losses during the preceding three years.
A. What is the machine's current book value using MACRS?
B. What are Riddick Service's net proceeds if the firm sells the machine for (1) book value, (2) \$10,000, and (3) \$15,000?

### 7.7 Applying Cash Flow Analysis

20. Slade Inc. is adding a new production line. The price of the equipment is $\$ 215,000$. The new production line requires a one-time increase in the firm's net operating working capital (NOWC) by $\$ 20,000$. Slade Inc. expects the line to generate $\$ 180,000$ in annual revenues with $\$ 120,000$ in operating expenses excluding depreciation. The company plans to abandon the product line after five years, when it expects to sell the equipment for its book value. The expected life of the equipment is 10 years with a zero salvage value. Slade Inc. uses straight-line depreciation and its marginal tax rate is $36 \%$. What are the cash flows of the project?
21. Knight Company is considering expanding its current operations by adding new supercomputers to increase its ability to process sale orders. The company plans to depreciate the computers over a 5 -year economic life using MACRS and to sell the computers after four years. The firm's marginal tax rate is $40 \%$. The following are estimates of the project's incremental cash flows:

- Purchase price of $\$ 290,000$
- Delivery and installation costs of $\$ 10,000$
- Initial net operating working capital required of $\$ 15,000$
- Revenues of $\$ 100,000$ in year 1, $\$ 200,000$ in year 2, $\$ 250,000$ in year 3, and \$275,000 in year 4
- Operating expenses, excluding depreciation, $35 \%$ of revenues
- Salvage value of $\$ 40,000$ in year 4
- NOWC $\$ 15,000$ is recuperated in year 4
A. What is the project's initial investment?
B. What is the project's operating cash flows?
C. What is the project's terminal cash flow?

22. Arlington Enterprises manufactures various household products. The company plans to introduce an all-purpose cleaner. Analysts with the company have developed the following information about the proposed product.

- The project has an anticipated economic life of 8 years.
- The cost of the equipment today (in year 0 ) is $\$ 495,000$. The company will incur an additional $\$ 1,000$ in transportation/installation costs, and $\$ 4,000$ in modification costs
(both in year 0).
- Arlington will use the MACRS accelerated method to depreciate the equipment as 7year property.
- If the project is undertaken, the company will need to increase its inventories by $\$ 50,000$, and its accounts payable will rise by $\$ 10,000$ (both in year 0). Analysts expect to recover this net operating working capital at the end of the project life (in year 8).
- If Arlington undertakes the project, analysts expect the company will realize an additional $\$ 400,000$ in sales over each of the next four years (years 1 through 4 ) and $\$ 500,000$ in sales over the remaining four years (years 5 through 8 ). The company's incremental operating cost (excluding depreciation) will be 60\% of each year's incremental sales.
- The company's interest expense each year will be $\$ 15,000$.
- The firm spent $\$ 50,000$ last year (year -1) for research and development of the new all-purpose cleaner.
- The new product will not change indirect costs, but Arlington's accountants plan to allocate $\$ 20,000$ of the firm's current overhead to the new project for internal reporting purposes.
- Analysts expect the new all-purpose clear to reduce the after-tax cash flows of the company's existing products by $\$ 25,000$ a year over the life of the project.
- The company's tax rate is $40 \%$.
- In year 8, the project's economic life is complete, but analysts estimate salvage value of $\$ 50,000$ for the equipment.
A. What is the net investment outlay of the new equipment required in Year 0?
B. What are the net operating cash flows in Years 1 through 8?
C. What is the terminal cash flow in Year 8? (Do not include the net operating cash flow in the calculation of the terminal cash flow).

23. Eagle Company is considering the replacement of old production equipment.

- Old equipment: The old equipment is being depreciated by the straight-line method over a 10 -year recovery period from a depreciable cost basis of $\$ 120,000$. The old machine has 5 years of remaining usable life, at which time its salvage value is expected to be zero, and it can be sold now (year 0) for $\$ 50,000$.
- New equipment: The installed price of the new equipment is $\$ 250,000$. Due to changes in technology, Eagle expects to replace the equipment in 5 years and receive an expected salvage value of $\$ 30,000$. Annual savings of electricity, labor, and materials from using the new equipment are estimated at \$40,000. The company is in a $40 \%$ federal-plus-state tax bracket. Eagle will use the MACRS depreciation method for this equipment, which is classified in the 5 -year life category.
A. What is the initial cash outlay for this replacement decision?
B. What are the incremental cash flows in years $1-5$ (excluding salvage value)?
C. What is the net after-tax cash flow from salvage value in year 5 ?


### 7.8 Capital Budgeting for the Multinational Corporation

24. U.S.-based International Ventures has a subsidiary in Switzerland that earned \$5,000,000 before taxes last year on which it paid an equivalent of $\$ 1,250,000$ in Swiss taxes. If the U.S. tax rate is $40 \%$, what amount would the company owe in taxes to the U.S. government?

## Answers

1A. Montek's NOWC changed by an amount equal to the difference between increases in current operating assets (a use of funds) and in current operating liabilities (a source of funds):
$\Delta N O W C=(\$ 15+\$ 28)-(\$ 20+\$ 4)=\$ 19$ million
1B. An increase (decrease) in NOWC is a use (source) of funds. Therefore, Montvale will incur a cash outflow during the first year of its operations to cover the increase in NOWC.
2. The calculation of net operating working capital (NOWC) includes only changes in noninterest earning current assets and liabilities, but does not reflect operating expenses, such as rent. Therefore, the firm's NOWC would increase by $\$ 50,000=\$ 250,000-\$ 150,000-$ \$50,000.

3A. This is an expansion project because the firm is expanding its existing infrastructure.
3B. The $\$ 75$ million cost and the $\$ 5$ million increase in working capital are relevant because these cash outflows can be directly attributed to the expansion project. The $\$ 4$ million flotation cost is not relevant because it is a financing cost that should be reflected in the required rate of return used to evaluate the project.

4A. This is a replacement project because the firm will replace its old warehouse with a newer, more efficient one.

4B. The $\$ 40$ million cost and the $\$ 1$ million savings in operating costs are relevant because they can be directly attributed to the replacement project. The $\$ 500,000$ fee paid to design the building is a sunk cost and is not an incremental cash flow.
5. Yes, the increase in printer revenue is a complementary side effect (cash inflow) that should be included in the cash flow estimation.
6. Trevor Corp. would incur an opportunity cost (cash outflow) in rental revenues of $\$ 220,000$ per year before taxes and an allocated overhead cost (cash outflow) of \$15,000 per year. The increase in net operating working capital of $\$ 13,000(\$ 33,000-\$ 20,000)$ is part of the initial cash outflow. The firm would avoid the $\$ 400,000$ in cash outflows per year to the transportation company when using its own truck fleet.
7. Silca Corporation should exclude the research and development (R\&D) costs from calculation of the initial investment because the $\$ 15$ million is a sunk cost. The depreciable basis of the new equipment is $\$ 20,160,000=\$ 20,000,000+\$ 50,000+\$ 30,000+$ \$80,000.

8 A. The depreciable basis is $\$ 79,000+\$ 1,000=\$ 80,000$.
$8 B$. The MACRS depreciation schedule for this 5 -year property class is:

| Year | Depreciable basis <br> [1] | Depreciation rate <br> [2] | Depreciation amount <br> [1] $\times[\mathbf{2 ]}$ |
| :---: | :---: | :---: | :---: |
| 2007 | $\$ 80,000$ | 0.2000 | $\$ 16,000$ |
| 2008 | 80,000 | 0.3200 | 25,600 |
| 2009 | 80,000 | 0.1920 | 15,360 |
| 2010 | 80,000 | 0.1152 | 9,216 |
| 2011 | 80,000 | 0.1152 | 9,216 |
| 2012 | 80,000 | 0.0576 | 4,608 |
| Total depreciation $=\$ 80,000$ |  |  |  |

9. The annual depreciation expense using straight-line depreciation involves subtracting the estimated salvage value from the initial cost of the asset and then dividing by the estimated life of the asset. The depreciation tax shield is the depreciation expense multiplied by the tax rate: $[(\$ 100,000-\$ 11,000) / 8)](0.40)=\$ 4,450$ per year.

10A. The depreciable basis includes the purchase price as well as shipping and installation costs. Because MACRS assumes zero salvage value, the depreciable basis is $\$ 97,000=$ \$90,000 + \$7,000.

10B. The depreciation expense is computed by multiplying the depreciable basis by the depreciation rate appropriate for each year. Total depreciation expense over the life of the asset will equal the depreciable basis.

| Year | Depreciable basis <br> [1] | Depreciation rate <br> [2] | Depreciation amount <br> [1] $\times \mathbf{2 ]}$ |
| :---: | :---: | :---: | :---: |
| 1 | $\$ 97,000$ | 0.2000 | $\$ 19,400$ |
| 2 | 97,000 | 0.3200 | 31,040 |
| 3 | 97,000 | 0.1920 | 18,624 |
| 4 | 97,000 | 0.1152 | 11,174 |
| 5 | 97,000 | 0.1152 | 11,174 |
| 6 | 97,000 | 0.0576 | 5,587 |
| Total depreciation expense |  |  | $\$ 97,000$ |

11. A general formula for the change in operating cash flows (OCF) is:

$$
\begin{aligned}
\Delta \mathrm{OCF} & =(\Delta \mathrm{R}-\Delta \mathrm{OC}-\Delta \mathrm{D})(1-\mathrm{T})+\Delta \mathrm{D} \\
& =(\$ 20,000,000-\$ 14,000,000-\$ 1,714,800)(1-0.40)+\$ 1,714,800 \\
& =\$ 2,571,120+\$ 1,714,800=\$ 4,285,920
\end{aligned}
$$

Under a MACRS, the depreciation during the first year for 7 -year asset is $\$ 1,714,800$ ( $\$ 12,000,000 \times 0.1429$ ).

GTL should evaluate the project independently of the source of funds.
12. Harvest Farms should include incremental cash flows as well as the after-tax opportunity cost when calculating the operating cash flows of the project. Depreciation is a non-cash expense, but Harvest should include the tax shield it provides in operating cash flows:

| Incremental revenues | $\$ 420,000$ |
| :--- | ---: |
| Incremental operating expenses | 310,000 |
| Depreciation | 12,000 |
| Taxable income | $\$ 98,000$ |
| Income taxes $(40 \%)$ | 39,200 |
| Net income | $\$ 58,800$ |
| After-tax opportunity cost $(\$ 40,000)(1-0.40)$ | 24,000 |
| Depreciation | 12,000 |
| Operating cash flow | $\underline{\$ 46,800}$ |

13. The changes in operating cash flows for years $1-8$ are:

$$
\begin{aligned}
\mathrm{OCF}_{1}= & {[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 7,146) } \\
& =\$ 27,000+\$ 2,858.40=\$ 29,858.40 \\
\mathrm{OCF}_{2} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 17,346) \\
& =\$ 27,000+\$ 6,938.40=\$ 33,938.40 \\
\mathrm{OCF}_{3}= & {[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 10,346) } \\
& =\$ 27,000+\$ 4,138.40=\$ 31,138.40 \\
\mathrm{OCF}_{4} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 8,930) \\
& =\$ 27,000+\$ 3,572.00=\$ 30,572.00 \\
\mathrm{OCF}_{5} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 8,930) \\
& =\$ 27,000+\$ 3,572.00=\$ 30,572.00 \\
\mathrm{OCF}_{6} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 8,930) \\
& =\$ 27,000+\$ 3,572.00=\$ 30,572.00 \\
\mathrm{OCF}_{7} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 8,930) \\
& =\$ 27,000+\$ 3,572.00=\$ 30,572.00 \\
\mathrm{OCF}_{8} & =[(\$ 35,000)-(-\$ 10,000)](1-0.40)+(0.40)(\$ 4,450) \\
& =\$ 27,000+\$ 1,780.00=\$ 28,780,00
\end{aligned}
$$

14. Terminal value of the project is the salvage value plus the return of the NOWC, which is $\$ 25,000+\$ 20,000=\$ 45,000$.

15A. The after-tax net salvage value of the machine is:

| Salvage value | $\$ 25,000$ |
| :--- | ---: |
| - Cost of removing the asset | $\mathbf{5 0 0}$ |
| Salvage value before taxes | $\$ 24,500$ |
| - Tax effects on disposal of asset* | $\underline{1,000}$ |
| Net salvage value | $\underline{\underline{\$ 23,500}}$ |

${ }^{*}[(\$ 25,000-\$ 22,000)-\$ 500](0.40)=(\$ 2,500)(0.40)=\$ 1,000$
15B. The terminal cash flows are:

| Net salvage value | $\$ 23,500$ |
| :--- | ---: |
| Recovery of NOWC | 1,500 |
| Terminal cash flows | $\underline{\underline{\$ 25,000}}$ |

Because the firm recuperates its entire net operating working capital upon disposing of the machine, there are no tax implications.
16. The asset sold for above its book value but less than its initial depreciable basis. Thus, the company had a Section 1231 gain of $\$ 5,000=\$ 40,000-\$ 35,000$, which would be treated as recaptured depreciation and taxed at the firm's marginal tax rate of $40 \%$. Thus, KMC would face an added tax liability of $\$ 2,000=(\$ 5,000)(0.40)$ assuming it did not have any Section 1231 losses.
17. Sunco had a loss of $\$ 8,000=\$ 30,000-\$ 200,000$. The loss is fully deductible, so it reduces the firm's tax liability by $(\$ 8,000)(0.40)=\$ 3,200$.
18. Brilla recaptured depreciation and recognized a gain on the sale. The firm had already taken $\$ 260,000=(\$ 500,000)(0.2000)+(\$ 500,000)(0.3200)$ in depreciation during the past two years. Since the firm sold its machines for more that the $\$ 500,000$ depreciable basis, the $\$ 260,000$ represents recaptured depreciation. The tax implication of recaptured depreciation is $\$ 104,000=\$ 260,000(0.40)$. The $\$ 25,000$ difference between the selling price ( $\$ 525,000$ ) and the depreciable basis $(\$ 500,000)$ is treated as a long-term capital gain. The tax implication of capital gain is $\$ 10,000=(\$ 25,000)(0.4)$. Thus, Brilla's total increase in tax liability is $\$ 114,000=\$ 104,000+\$ 10,000$.

19A. Total Depreciation $=0.1429(\$ 25,000)+0.2449(\$ 25,000)+0.1749(\$ 25,000)$
$=\$ 3,572.50+\$ 6,122.50+\$ 4,372.50=\$ 14,067.50$
Current book value $=(\$ 25,000-\$ 14,067.50)=\$ 10,932.50$
19B. The net proceeds are:
If Riddick Services sells the machine for its book value of $\$ 10,932.50$, there is no tax effect. Thus, the net proceeds from the sale are the current book value of $\$ 10,932.50$.

If Riddick Services sells the machine for $\$ 10,000$, which is below the book value of $\$ 10,932.50$, the firm receives a tax benefit on the loss of [(\$10,000.00-\$10,932.50)(0.40)] $=\$ 373$, which reduces the firm's tax liability. Thus, the net proceeds are $\$ 10,000+\$ 373=$ \$10,373.00.

If Riddick Services sells the machine for $\$ 15,000$, which is above book the book value of $\$ 10,932.50$, the firm increases its tax liability by $[(\$ 15,000.00-\$ 10,932.50)(0.40)]=$ $\$ 1,627.00$. Thus, the net proceeds are $\$ 15,000-\$ 1,627=\$ 13,373$.
20. Initial investment: $\$ 215,000+\$ 20,000=\$ 235,000$

Depreciation expense: $(\$ 215,000) / 10=\$ 21,500$
Operating cash flows: $(\$ 180,000-\$ 120,000)(1-0.36)+(\$ 21,500)(0.36)$
$=\$ 38,400+\$ 7,740=\$ 46,140$
Terminal cash flow: $\$ 107,500^{*}+\$ 20,000=\$ 127,500$
*Book value $=$ Cost - accumulated depreciation $=(\$ 215,000-\$ 107,500)=\$ 107,500$

| Year | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Initial CF | $-\$ 235,000$ |  |  |  |  |  |
| Operating CF |  | $\$ 46,140$ | $\$ 46,140$ | $\$ 46,140$ | $\$ 46,140$ | $\$ 46,140$ |
| Terminal CF |  |  |  |  |  | 127,500 |
| Total CF | $\mathbf{- \$ 2 3 5 , 0 0 0}$ | $\mathbf{\$ 4 6 , 1 4 0}$ | $\mathbf{\$ 4 6 , 1 4 0}$ | $\mathbf{\$ 4 6 , 1 4 0}$ | $\mathbf{\$ 4 6 , 1 4 0}$ | $\mathbf{\$ 1 7 3 , 6 4 0}$ |

21A. The project's initial investment is:

| Incremental cash flows | Year 0 |
| :--- | ---: |
| Purchase price of new computers | $\$ 290,000$ |
| + Delivery and installation costs | 10,000 |
| Depreciable basis | $\$ 300,000$ |
| + Change in NOWC | 15,000 |
| $=$ Initial investment | $\underline{\mathbf{\$ 3 1 5 , 0 0 0}}$ |

21B. The project's operating cash flows are:

| Incremental cash flows | Year 1 | Year 2 | Year 3 | Year 4 |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues | \$100,000 | \$200,000 | \$250,000 | \$275,000 |
| - Operating costs (35\%) | 35,000 | 70,000 | 87,500 | 96,250 |
| - Depreciation | 60,000 | 96,000 | 57,600 | 34,560 |
| Taxable income | \$5,000 | \$34,000 | \$104,900 | \$144,190 |
| - Taxes (40\%) | 2,000 | 13,600 | 41,960 | 57,676 |
| Net income | \$3,000 | \$20,400 | \$62,940 | \$86,514 |
| + Depreciation | 60,000 | 96,000 | 57,600 | 34,560 |
| = Operating cash flows | \$63,000 | \$116,400 | \$120,540 | \$121,074 |


| Year | Depreciable basis | Depreciation rate | Depreciation amount |
| :---: | :---: | :---: | :---: |
|  | $[\mathbf{1 ]}$ | $[\mathbf{2}]$ | $[1] \times[2]$ |
| 1 | $\$ 300,000$ | 0.2000 | $\$ 60,000$ |
| 2 | 300,000 | 0.3200 | 96,000 |
| 3 | 300,000 | 0.1920 | 57,600 |
| 4 | 300,000 | 0.1152 | 34,560 |

21C. The project's terminal cash flow is:

| Incremental cash flows | Year 6 |
| :--- | ---: |
| Salvage value | $\$ 40,000$ |
| $--\quad$ Tax effect on asset disposal | 4,736 |
| Net salvage value | $\$ 44,736$ |
| + Recovery of NOWC | 15,000 |
| $=$ Terminal cash flows | $\underline{\mathbf{5 9 , 7} 736}$ |

*Tax effect $=($ Sales price - Book value)(Marginal tax rate)
$=(\$ 40,000-\$ 51,840)(0.40)=-\$ 4,736$ Ordinary loss reduces the tax liability resulting in a positive cash inflow

Book value = Depreciable basis - accumulated depreciation

$$
=\$ 300,000-\$ 248,160=\$ 51,840
$$

22A. Research and development in the amount of $\$ 50,000$ is a sunk cost and is irrelevant to computing cash flows. The total net investment outlay in year 0 is:

Initial cost
Transportation and installation
Modifications
Depreciable basis
Inventory
Accounts payable
Change in NOWC
Total net investment outlay
$(\$ 495,000)$
$(4,000)$
$(50,000)$
10,000
$(\$ 500,000)$
( 40,000)
(\$540,000)

22B. Interest expense of $\$ 15,000$ a year is not an operating cash flow, but it is part of the company's cost of capital. The allocated costs of $\$ 20,000$ a year is not an incremental cash flow. The net operating cash flows in Years 1 through 8 are:

| Year | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5 - 7}$ | $\mathbf{8}$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Sales | $\$ 400,000$ | $\$ 400,000$ | $\$ 400,000$ | $\$ 400,000$ | $\$ 500,000$ | $\$ 500,000$ |
| - Operating costs <br> (60\% of sales) | 240,000 | 240,000 | 240,000 | 240,000 | 300,000 | 300,000 |
| - Depreciation | 71,450 | 122,450 | 87,450 | 62,450 | 44,650 | 22,250 |
| Operating income <br> before taxes | 88,550 | 37,550 | 72,550 | 97,550 | 155,350 | 177,750 |
| - Taxes (40\%) | 35,420 | 15,020 | 29,020 | 39,020 | 62,140 | $\mathbf{7 1 , 1 0 0}$ |
| Operating income <br> after taxes | 53,130 | 22,530 | 43,530 | 58,530 | 93,210 | 106,650 |
| + Depreciation | 71,450 | 122,450 | 87,450 | 62,450 | 122,450 | 22,250 |
| - After-tax change <br> in other products | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 | 25,000 |
| Net cash flow | $\mathbf{\$ 9 9 , 5 8 0}$ | $\mathbf{\$ 1 1 9 , 9 8 0}$ | $\mathbf{\$ 1 0 5 , 9 8 0}$ | $\mathbf{\$ 9 5 , 9 8 0}$ | $\mathbf{\$ 1 9 0 , 6 6 0}$ | $\mathbf{\$ 1 0 3 , 9 0 0}$ |


| Year | Depreciable basis <br> [1] | Depreciation rate <br> [2] | Depreciation amount <br> [1] $\times$ [2] |
| :---: | :---: | :---: | :---: |
| 1 | $\$ 500,000$ | 14.29 | $\$ 71,450$ |
| 2 | 500,000 | 24.49 | 122,450 |
| 3 | 500,000 | 17.49 | 87,450 |
| 4 | 500,000 | 12.49 | 62,450 |
| 5 | 500,000 | 8.93 | 44,650 |
| 6 | 500,000 | 8.93 | 44,650 |
| 7 | 500,000 | 8.93 | 44,650 |
| 8 | 500,000 | 4.45 | 22,250 |

22C. The terminal cash outlay in year 8 is:

| Salvage value | $\$ 50,000$ |
| :--- | ---: |
| Tax in salvage value (40\%) | $\underline{(20,000)}$ |
| After-tax salvage value | $\$ 30,000$ |
| Recovery of NOWC | $\underline{40,000}$ |
| Terminal cash flow | $\underline{\$ 70,000}$ |

23A. The initial cash outlay is:
Cost of new equipment

Tax savings due to loss on sale* Net cash outlay at year 0

4,000
(\$196,000)
$*($ Book value - salvage value $)=(\$ 60,000-\$ 50,000) 0.4=\$ 4,000$ tax savings
23B. The incremental cash flows in years $1-5$ (excluding salvage value) are:
A general formula for computing the change in operating cash flows (OCF) for this replacement decision is:

$$
\begin{aligned}
\Delta O C F_{t} & =\left[\left(R_{\text {new }}-R_{\text {old }}\right)-\left(O C_{\text {new }}-O C_{\text {old }}\right)\right](1-T)+T\left(D_{\text {new }}-D_{\text {old }}\right) \\
& =[0-(\$ 40,000)](1-0.40)+0.40\left(D_{\text {new }}-D_{\text {old }}\right) \\
& =\$ 40,000(0.60)+0.40 \Delta \mathrm{D}=\$ 24,000+0.40(\Delta \mathrm{D})
\end{aligned}
$$

Find ( $\Delta \mathrm{D}$ ) over years $1-5$ as follow;

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Year | MACRS \% | Depreciable <br> basis | $\mathbf{D}_{\text {new }}$ | Straight- <br> line $\%$ | Basis | $\mathrm{D}_{\text {old }}$ | $\Delta \mathrm{D}$ |
| 1 | 0.2000 | $\$ 250,000$ | $\$ 50,000$ | 0.10 | $\$ 120,000$ | $\$ 12,000$ | $\$ 38,000$ |
| 2 | 0.3200 | 250,000 | 80,000 | 0.10 | 120,000 | 12,000 | 68,000 |
| 3 | 0.1920 | 250,000 | 48,000 | 0.10 | 120,000 | 12,000 | 36,000 |
| 4 | 0.1152 | 250,000 | 28,800 | 0.10 | 120,000 | 12,000 | 16,800 |
| 5 | 0.1152 | 250,000 | 28,800 | 0.10 | 120,000 | 12,000 | 16,800 |


| Year | $\mathbf{1}$ | $\mathbf{2}$ | $\mathbf{3}$ | $\mathbf{4}$ | $\mathbf{5}$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| After-tax cost savings <br> $\$ 40,000(0.60)$ | $\$ 24,000$ | $\$ 24,000$ | $\$ 24,000$ | $\$ 24,000$ | $\$ 24,000$ |
| Depreciation tax savings <br> $0.40(\Delta \mathrm{D})$ | 15,200 | 27,200 | 14,400 | 6,720 | 6,720 |
| Operating cash flows | $\$ 39,200$ | $\$ 51,200$ | $\$ 38,400$ | $\$ 30,720$ | $\$ 30,720$ |

23C. At the end of year 5 , the accumulated depreciation on the new equipment is $\$ 235,600$. Thus, the book value of the new equipment is $(\$ 250,000-\$ 235,600)=\$ 14,400$. Salvage value of the new machine at the end of year 5 is $\$ 30,000$. Since the book value of the machine is $\$ 14,400$, so the firm must pay a tax on this gain of $(\$ 30,000-\$ 14,400) 0.40=$ $\$ 6,240$. So the net after-tax salvage value is $(\$ 30,000-\$ 6,240)=\$ 23,760$.

24 The tax burden would be $\$ 2,000,000(\$ 5,000,000 \times 0.40)$ less the $\$ 1,250,000$ paid to the Swiss government. Thus, the U.S. firm would owe $\$ 750,000(\$ 2,000,000-\$ 1,250,000)$ in U.S. taxes.

