Part I

Speech Community and Communicative Competence

Introduction

Any effort to study such a complex phenomenon as language must start from a shared understanding among researchers of the units of analysis that are needed for collecting information and identifying interesting phenomena. Speech community and *competence* are two such units. They help us think about a language not simply in terms of a grammatical system but also in terms of the people who use it as a powerful intellectual tool in their daily life. Linguistic anthropologists start from the assumption that for speakers to be able to acquire and use language skills, they must be members of a community within which those skills are transmitted and valued (Gumperz). Furthermore, to understand what a language is, what its boundaries are, and how communication is made possible or difficult, we need to pay attention to the relation between utterances and their contexts of use. "Communicative competence" is the ability to make language relevant to the context and, in turn, sustain the context through language (Hymes). For a truly anthropological understanding of a speech community and its members' communicative competence, we not only need to describe language use, we also need to gain an understanding of how speakers value their own language and see it connected to their history (Morgan). Recent work on discourse generated through the media extends the notion of speech community and reveals the subtle recontextualization of media discourse in everyday life (Spitulnik). Finally, the observation and recording of service encounters between members of two groups who have blamed each other for lack of "respect" allows us to examine the role of divergent verbal strategies in the production of conflict (Bailey).

Questions about Speech Community and Communicative Competence

- 1 What is a speech community? Why is the notion of speech community important in the study of language use?
- 2 Which speech community or communities do you belong to? How do you know (i.e. what are the criteria you used in your assessment)?
- 3 Why is the type of competence discussed by Hymes called *communicative*? What is the type of distinction that is being implied? On which grounds?
- 4 Morgan questions some of the assumptions held by linguists describing language use in the African American speech community. What are they? Could you extend some of her points to the study of other communities?
- 5 How could you design a study of communicative competence that would satisfy current scientific standards and community members' expectations?
- 6 Thinking about your own experience, can you think of examples of transfer from media discourse into everyday discourse? What do those examples tell you about your peer-group and your beliefs and values?
- 7 Does the language used by/in the media make you feel part of a larger community or does it make you feel disconnected from the rest of the world? Can you use Spitulnik's analysis to make sense of the analysis of your situation?
- 8 What are the differences in the interactional styles described by Bailey as characteristic of the encounters he recorded and analyzed? How can you use the notions of speech community and communicative competence to explain those differences?
- 9 Does Bailey's analysis help you understand other cases of miscommunication between groups? What would you do to extend his analysis to cases you are familiar with?

Suggestions for Further Reading

For a general introduction to contemporary theories, concepts, and issues in the study of language: Crystal, D. (1987). *The Cambridge Encyclopedia of Language*. Cambridge: Cambridge University Press (an excellent resource for non-specialists); and Duranti, A. (ed.) (1999). *Language Matters in Anthropology: A Lexicon for the New Millennium*. Special Issue of the *Journal of Linguistic Anthropology*, 9 (a collection of 75 entries on linguistic concepts, issues, and theories, written by leading experts, with recommended readings for each entry), reprinted as A. Duranti (ed.) (2001). *Key Terms in Language and Culture*. Malden, MA: Blackwell.

For Chomsky's ideas on language, the most accessible text is one based on interviews: Chomsky, N. (1977). *Language and Responsibility*. Based on conversations with Mitsou Ronat. New York: Pantheon Books.

A readable introduction to the study of language that highlights its innate properties and downplays its cultural prerequisites is: Pinker, S. (1994). *The Language Instinct: How the Mind Creates Language*. New York: William Morrow and Company.

Hymes' writings are collected in: Hymes, D. (1974). Foundations in Sociolinguistics: An Ethnographic Approach. Philadelphia: University of Pennsylvania Press; Hymes, D. (1981). "In Vain I Tried to Tell You": Essays in Native American Ethnopoetics. Philadelphia: University of Pennsylvania Press; and Hymes, D. (1996). Ethnography, Linguistics, Narrative Inequality. Bristol, PA: Taylor & Francis.

A good synthesis of Gumperz's work on multilingualism is: Gumperz, J. J. (1982). *Discourse Strategies*. Cambridge: Cambridge University Press. See also Gumperz, J. J. (ed.) (1982). *Language and Social Identity*. Cambridge: Cambridge University Press.

An ethnography of language use that puts into practice Hymes' approach is: Sherzer, J. (1983). *Kuna Ways of Speaking: An Ethnographic Perspective*. Austin: University of Texas Press; see also the articles in Bauman, R., and Sherzer, J. (eds.) (1989). *Explorations in the Ethnography of Speaking* (2nd edn.). Cambridge: Cambridge University Press.

Important methodological considerations on how to conduct interviews that take into consideration the points made by the chapters in Part I can be found in: Briggs, C. L. (1986). *Learning How to Ask: A Sociolinguistic Appraisal of the Role of the Interview in Social Science Research*. Cambridge: Cambridge University Press.

A useful review of the work on bilingual communities, code-switching, and the communicative competence of bilingual children is: Romaine, S. (1995). *Bilingualism* (2nd edn.). Oxford: Blackwell.

The Speech Community

John J. Gumperz

Although not all communication is linguistic, language is by far the most powerful and versatile medium of communication; all known human groups possess language. Unlike other sign systems, the verbal system can, through the minute refinement of its grammatical and semantic structure, be made to refer to a wide variety of objects and concepts. At the same time, verbal interaction is a social process in which utterances are selected in accordance with socially recognized norms and expectations. It follows that linguistic phenomena are analyzable both within the context of language itself and within the broader context of social behavior. In the formal analysis of language the object of attention is a particular body of linguistic data abstracted from the settings in which it occurs and studied primarily from the point of view of its referential function. In analyzing linguistic phenomena within a socially defined universe, however, the study is of language usage as it reflects more general behavior norms. This universe is the speech community: any human aggregate characterized by regular and frequent interaction by means of a shared body of verbal signs and set off from similar aggregates by significant differences in language usage.

Most groups of any permanence, be they small bands bounded by face-to-face contact, modern nations divisible into smaller subregions, or even occupational associations or neighborhood gangs, may be treated as speech communities, provided they show linguistic peculiarities that warrant special study. The verbal behavior of such groups always constitutes a system. It must be based on finite sets of grammatical rules that underlie the production of well-formed sentences, or else messages will not be intelligible. The description of such rules is a precondition for the study of all types of linguistic phenomena. But it is only the starting point in the sociolinguistic analysis of language behavior.

Grammatical rules define the bounds of the linguistically acceptable. For example, they enable us to identify "How do you do?" "How are you?" and "Hi" as proper American English sentences and to reject others like "How do you?" and "How you

are?" Yet speech is not constrained by grammatical rules alone. An individual's choice from among permissible alternates in a particular speech event may reveal his family background and his social intent, may identify him as a Southerner, a Northerner, an urbanite, a rustic, a member of the educated or uneducated classes, and may even indicate whether he wishes to appear friendly or distant, familiar or deferential, superior or inferior.

Just as intelligibility presupposes underlying grammatical rules, the communication of social information presupposes the existence of regular relationships between language usage and social structure. Before we can judge a speaker's social intent, we must know something about the norms defining the appropriateness of linguistically acceptable alternates for particular types of speakers; these norms vary among subgroups and among social settings. Wherever the relationships between language choice and rules of social appropriateness can be formalized, they allow us to group relevant linguistic forms into distinct dialects, styles, and occupational or other special parlances. The sociolinguistic study of speech communities deals with the linguistic similarities and differences among these speech varieties.

In linguistically homogeneous societies the verbal markers of social distinctions tend to be confined to structurally marginal features of phonology, syntax, and lexicon. Elsewhere they may include both standard literary languages, and grammatically divergent local dialects. In many multilingual societies the choice of one language over another has the same signification as the selection among lexical alternates in linguistically homogeneous societies. In such cases, two or more grammars may be required to cover the entire scope of linguistically acceptable expressions that serve to convey social meanings.

Regardless of the linguistic differences among them, the speech varieties employed within a speech community form a system because they are related to a shared set of social norms. Hence, they can be classified according to their usage, their origins, and the relationship between speech and social action that they reflect. They become indices of social patterns of interaction in the speech community.

Historical Orientation in Early Studies

Systematic linguistic field work began in the middle of the nineteenth century. Prior to 1940 the best-known studies were concerned with dialects, special parlances, national languages, and linguistic acculturation and diffusion.

Dialectology

Among the first students of speech communities were the dialectologists, who charted the distribution of colloquial speech forms in societies dominated by German, French, English, Polish, and other major standard literary tongues. Mapping relevant features of pronunciation, grammar, and lexicon in the form of *isoglosses*, they traced in detail the range and spread of historically documented changes in language habits. Isoglosses were grouped into bundles of two or more and then mapped; from the geographical shape of such isogloss bundles, it was possible to distinguish the *focal areas*, centers from which innovations radiate into the surrounding regions; *relic zones*, districts where forms previously known only from old

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texts were still current; and *transition zones*, areas of internal diversity marked by the coexistence of linguistic forms identified with competing centers of innovation.

Analysis along these lines clearly established the importance of social factors in language change. The distribution of rural speech patterns was found to be directly related to such factors as political boundaries during the preceding centuries, traditional market networks, the spread of important religious movements, etc. In this fashion dialectology became an important source of evidence for social history.

Special parlances, classical languages

Other scholars dealt with the languages of occupationally specialized minority groups, craft jargons, secret argots, and the like. In some cases, such as the Romany of the gypsies and the Yiddish of Jews, these parlances derive from foreign importations which survive as linguistic islands surrounded by other tongues. Their speakers tend to be bilinguals, using their own idiom for in-group communication and the majority language for interaction with outsiders.

Linguistic distinctness may also result from seemingly intentional processes of distortion. One very common form of secret language, found in a variety of tribal and complex societies, achieves unintelligibility by a process of verbal play with majority speech, in which phonetic or grammatical elements are systematically reordered. The pig Latin of English-speaking schoolchildren, in which initial consonants are transferred to the end of the word and followed by "-ay," is a relatively simple example of this process. Thieves' argots, the slang of youth gangs, and the jargon of traveling performers and other occupational groups obtain similar results by assigning special meanings to common nouns, verbs, and adjectives.

Despite their similarities, the classical administrative and liturgical languages – such as the Latin of medieval Europe, the Sanskrit of south Asia, and the Arabic of the Near East – are not ordinarily grouped with special parlances because of the prestige of the cultural traditions associated with them. They are quite distinct from and often unrelated to popular speech, and the elaborate ritual and etiquette that surround their use can be learned only through many years of special training. Instruction is available only through private tutors and is limited to a privileged few who command the necessary social status or financial resources. As a result, knowledge of these languages in the traditional societies where they are used is limited to relatively small elites, who tend to maintain control of their linguistic skills in somewhat the same way that craft guilds strive for exclusive control of their craft skills.

The standard literary languages of modern nation-states, on the other hand, tend to be representative of majority speech. As a rule they originated in rising urban centers, as a result of the free interaction of speakers of a variety of local dialects, became identified with new urban elites, and in time replaced older administrative languages. Codification of spelling and grammar by means of dictionaries and dissemination of this information through public school systems are characteristic of standard-language societies. Use of mass media and the prestige of their speakers tend to carry idioms far from their sources; such idioms eventually replace many preexisting local dialects and special parlances.

Linguistic acculturation, language shift

Wherever two or more speech communities maintain prolonged contact within a broad field of communication, there are crosscurrents of diffusion. The result is the formation of a *Sprachbund*, comprising a group of varieties which coexist in social space as dialects, distinct neighboring languages, or special parlances. Persistent borrowing over long periods creates within such groups similarities in linguistic structure, which tend to obscure pre-existing genetic distinctions; a commonly cited example is the south Asian subcontinent, where speakers of Indo-Aryan, Dravidian, and Munda languages all show significant overlap in their linguistic habits.

It appears that single nouns, verbs, and adjectives are most readily diffused, often in response to a variety of technological innovations and cultural or religious trends. Pronunciation and word order are also frequently affected. The level of phonological and grammatical pattern (i.e., the structural core of a language), however, is more resistant to change, and loanwords tend to be adapted to the patterns of the recipient language. But linguistic barriers to diffusion are never absolute, and in situations of extensive bilingualism – two or more languages being regularly used in the course of the daily routine – even the grammatical cores may be affected.

Cross-cultural influence reaches a maximum in the cases of pidgins and creoles, idioms combining elements of several distinct languages. These hybrids typically arise in colonial societies or in large trading centers where laborers torn out of their native language environments are forced to work in close cooperation with speakers of different tongues. Cross-cultural influence may also give rise to language shift, the abandonment of one native tongue in favor of another. This phenomenon most frequently occurs when two groups merge, as in tribal absorption, or when minority groups take on the culture of the surrounding majority.

Although the bulk of the research on speech communities that was conducted prior to 1940 is historically oriented, students of speech communities differ markedly from their colleagues who concentrate upon textual analysis. The latter tend to treat languages as independent wholes that branch off from uniform protolanguages in accordance with regular sound laws. The former, on the other hand, regard themselves primarily as students of behavior, interested in linguistic phenomena for their broader sociohistorical significance. By relating dialect boundaries to settlement history, to political and administrative boundaries, and to culture areas and by charting the itineraries of loanwords in relation to technical innovations or cultural movements, they established the primacy of social factors in language change, disproving earlier theories of environmental or biological determinism.

The study of language usage in social communities, furthermore, revealed little of the uniformity ordinarily ascribed to protolanguages and their descendants; many exceptions to the regularity of sound laws were found wherever speakers of genetically related languages were in regular contact. This led students of speech communities to challenge the "family-tree theory," associated with the neogrammarians of nineteenth-century Europe, who were concerned primarily with the genetic reconstruction of language history. Instead, they favored a theory of diffusion which postulates the spread of linguistic change in intersecting "waves" that emanate from different centers of innovation with an intensity proportionate to the prestige of their human carriers.

Thus, while geneticists regarded modern language distribution as the result of the segmentation of older entities into newer and smaller subgroups, diffusionists viewed the speech community as a dynamic field of action where phonetic change, borrowing, language mixture, and language shift all occur because of social forces, and where genetic origin is secondary to these forces. In recent years linguists have begun to see the two theories as complementary. The assumption of uniformity among protolanguages is regarded as an abstraction necessary to explain existing regularities of sound change and is considered extremely useful for the elucidation of long-term prehistoric relationships, especially since conflicting short-term diffusion currents tend to cancel each other. Speech-community studies, on the other hand, appear better adapted to the explanation of relatively recent changes.

Language Behavior and Social Communication

The shift of emphasis from historical to synchronic problems during the last three decades has brought about some fundamental changes in our theories of language, resulting in the creation of a body of entirely new analytical techniques. Viewed in the light of these fresh insights, the earlier speech-community studies are subject to serious criticism on grounds of both linguistic and sociological methodology. For some time, therefore, linguists oriented toward formal analysis showed very little interest. More recent structural studies, however, show that this criticism does not affect the basic concept of the speech community as a field of action where the distribution of linguistic variants is a reflection of social facts. The relationship between such variants when they are classified in terms of usage rather than of their purely linguistic characteristics can be examined along two dimensions: the *dialectal* and the *superposed*.

Dialectal relationships are those in which differences set off the vernaculars of local groups (for example, the language of home and family) from those of other groups within the same, broader culture. Since this classification refers to usage rather than to inherent linguistic traits, relationships between minority languages and majority speech (e.g., between Welsh and English in Britain or French and English in Canada) and between distinct languages found in zones of intensive intertribal contact (e.g., in modern Africa) can also be considered dialectal, because they show characteristics similar to the relationship existing between dialects of the same language.

Whereas dialect variation relates to distinctions in geographical origin and social background, superposed variation refers to distinctions between different types of activities carried on within the same group. The special parlances described above form a linguistic extreme, but similar distinctions in usage are found in all speech communities. The language of formal speechmaking, religious ritual, or technical discussion, for example, is never the same as that employed in informal talk among friends, because each is a style fulfilling particular communicative needs. To some extent the linguistic markers of such activities are directly related to their different technical requirements. Scientific discussion, for instance, requires precisely defined terms and strict limitation on their usage. But in other cases, as in greetings, forms of

address, or choosing between "isn't" and "ain't," the primary determinant is the social relationship between speakers rather than communicative necessity. Language choice in these cases is limited by social barriers; the existence of such barriers lends significance to the sociolinguistic study of superposed variation.

This distinction between dialectal and superposed varieties obviates the usual linguistic distinction between geographically and socially distributed varieties, since the evidence indicates that actual residence patterns are less important as determinants of distribution than social interaction patterns and usage. Thus, there seems to be little need to draw conceptual distinctions upon this basis.

Descriptions of dialectal and superposed variation relate primarily to social groups. Not all individuals within a speech community have equal control of the entire set of superposed variants current there. Control of communicative resources varies sharply with the individual's position within the social system. The more narrowly confined his sphere of activities, the more homogeneous the social environment within which he interacts, and the less his need for verbal facility. Thus, housewives, farmers, and laborers, who rarely meet outsiders, often make do with only a narrow range of speech styles, while actors, public speakers, and businessmen command the greatest range of styles. The fact that such individual distinctions are found in multilingual as well as in linguistically homogeneous societies suggests that the common assertion which identifies bilingualism with poor scores in intelligence testing is in urgent need of re-examination, based, as it is, primarily on work with underprivileged groups. Recent work, in fact, indicates that the failure of some self-contained groups to inculcate facility in verbal manipulation is a major factor in failures in their children's performances in public school systems.

Attitudes to language choice

Social norms of language choice vary from situation to situation and from community to community. Regularities in attitudes to particular speech varieties, however, recur in a number of societies and deserve special comment here. Thieves' argots, gang jargons, and the like serve typically as group boundary maintaining mechanisms, whose linguistic characteristics are the result of informal group consensus and are subject to continual change in response to changing attitudes. Individuals are accepted as members of the group to the extent that their usage conforms to the practices of the day. Similar attitudes of exclusiveness prevail in the case of many tribal languages spoken in areas of culture contact where other superposed idioms serve as media of public communication. The tribal language here is somewhat akin to a secret ritual, in that it is private knowledge to be kept from outsiders, an attitude which often makes it difficult for casual investigators to collect reliable information about language distribution in such areas.

Because of the elaborate linguistic etiquette and stylistic conventions that surround them, classical, liturgical, and administrative languages function somewhat like secret languages. Mastery of the conventions may be more important in gaining social success than substantive knowledge of the information dispensed through these languages. But unlike the varieties mentioned above, norms of appropriateness are explicit in classical languages; this permits them to remain unchanged over many generations. In contrast, the attitude to pidgins, trade languages, and similar intergroup media of communication tends to be one of toleration. Here little attention is paid to linguistic markers of social appropriateness. It is the function of such languages to facilitate contact between groups without constituting their respective social cohesiveness; and, as a result, communication in these languages tends to be severely restricted to specific topics or types of interaction. They do not, as a rule, serve as vehicles for personal friendships.

We speak of *language loyalty* when a literary variety acquires prestige as a symbol of a particular nationality group or social movement. Language loyalty tends to unite diverse local groups and social classes, whose members may continue to speak their own vernaculars within the family circle. The literary idiom serves for reading and for public interaction and embodies the cultural tradition of a nation or a sector thereof. Individuals choose to employ it as a symbol of their allegiance to a broader set of political ideals than that embodied in the family or kin group.

Language loyalty may become a political issue in a modernizing society when hitherto socially isolated minority groups become mobilized. Their demands for closer participation in political affairs are often accompanied by demands for language reform or for the rewriting of the older, official code in their own literary idiom. Such demands often represent political and socioeconomic threats to the established elite, which may control the distribution of administrative positions through examination systems based upon the official code. The replacement of an older official code by another literary idiom in modernizing societies may thus represent the displacement of an established elite by a rising group.

The situation becomes still more complex when socioeconomic competition between several minority groups gives rise to several competing new literary standards, as in many parts of Asia and Africa, where language conflicts have led to civil disturbances and political instability. Although demands for language reform are usually verbalized in terms of communicative needs, it is interesting to observe that such demands do not necessarily reflect important linguistic differences between the idioms in question. Hindi and Urdu, the competing literary standards of north India, or Serbian and Croatian, in Yugoslavia, are grammatically almost identical. They differ in their writing systems, in their lexicons, and in minor aspects of syntax. Nevertheless, their proponents treat them as separate languages. The conflict in language loyalty may even affect mutual intelligibility, as when speakers' claims that they do not understand each other reflect primarily social attitudes rather than linguistic fact. In other cases serious linguistic differences may be disregarded when minority speakers pay language loyalty to a standard markedly different from their own vernacular. In many parts of Alsace-Lorraine, for example, speakers of German dialects seem to disregard linguistic fact and pay language loyalty to French rather than to German.

Varietal distribution

Superposed and dialectal varieties rarely coincide in their geographical extent. We find the greatest amount of linguistic diversity at the level of local, tribal, peasant, or lower-class urban populations. Tribal areas typically constitute a patchwork of distinct languages, while local speech distribution in many modern nations takes

the form of a dialect chain in which the speech of each locality is similar to that of adjoining settlements and in which speech differences increase in proportion to geographical distance. Variety at the local level is bridged by the considerably broader spread of superposed varieties, serving as media of supralocal communication. The Latin of medieval Europe and the Arabic of the Near East form extreme examples of supralocal spread. Uniformity at the superposed level in their case, however, is achieved at the expense of large gaps in internal communication channels. Standard languages tend to be somewhat more restricted in geographical spread than classical languages, because of their relationship to local dialects. In contrast to a society in which classical languages are used as superposed varieties, however, a standard-language society possesses better developed channels of internal communication, partly because of its greater linguistic homogeneity and partly because of the internal language loyalty that it evokes.

In fact, wherever standard languages are well-established they act as the ultimate referent that determines the association of a given local dialect with one language or another. This may result in the anomalous situation in which two linguistically similar dialects spoken on different sides of a political boundary are regarded as belonging to different languages, not because of any inherent linguistic differences but because their speakers pay language loyalty to different standards. Language boundaries in such cases are defined partly by social and partly by linguistic criteria.

Verbal repertoires

The totality of dialectal and superposed variants regularly employed within a community make up the *verbal repertoire* of that community. Whereas the bounds of a language, as this term is ordinarily understood, may or may not coincide with that of a social group, verbal repertoires are always specific to particular populations. As an analytical concept the verbal repertoire allows us to establish direct relationships between its constituents and the socioeconomic complexity of the community.

We measure this relationship in terms of two concepts: *linguistic range* and *degree* of compartmentalization. Linguistic range refers to internal language distance between constituent varieties, that is, the total amount of purely linguistic differentiation that exists in a community, thus distinguishing among multilingual, multidialectal, and homogeneous communities. Compartmentalization refers to the sharpness with which varieties are set off from each other, either along the superposed or the dialectal dimension. We speak of compartmentalized repertoires, therefore, when several languages are spoken without their mixing, when dialects are set off from each other by sharp isogloss bundles, or when special parlances are sharply distinct from other forms of speech. We speak of fluid repertoires, on the other hand, when transitions between adjoining vernaculars are gradual or when one speech style merges into another in such a way that it is difficult to draw clear borderlines.

Initially, the linguistic range of a repertoire is a function of the languages and special parlances employed before contact. But given a certain period of contact, linguistic range becomes dependent upon the amount of internal interaction. The greater the frequency of internal interaction, the greater the tendency for innovations arising in one part of the speech community to diffuse throughout it. Thus, where the flow of communication is dominated by a single all-important center – for

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example, as Paris dominates central France – linguistic range is relatively small. Political fragmentation, on the other hand, is associated with diversity of languages or of dialects, as in southern Germany, long dominated by many small, semi-independent principalities.

Over-all frequency in interaction is not, however, the only determinant of uniformity. In highly stratified societies speakers of minority languages or dialects typically live side by side, trading, exchanging services, and often maintaining regular social contact as employer and employee or master and servant. Yet despite this contact, they tend to preserve their own languages, suggesting the existence of social norms that set limits to freedom of intercommunication. Compartmentalization reflects such social norms. The exact nature of these sociolinguistic barriers is not yet clearly understood, although some recent literature suggests new avenues for investigation.

We find, for example, that separate languages maintain themselves most readily in closed tribal systems, in which kinship dominates all activities. Linguistically distinct special parlances, on the other hand, appear most fully developed in highly stratified societies, where the division of labor is maintained by rigidly defined barriers of ascribed status. When social change causes the breakdown of traditional social structures and the formation of new ties, as in urbanization and colonialization, linguistic barriers between varieties also break down. Rapidly changing societies typically show either gradual transition between speech styles or, if the community is bilingual, a range of intermediate varieties bridging the transitions between extremes.

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